



What's the **BUZZ**

Welcome to the Summer 2016 edition of our newsletter

Here we go again!



THE CHARTERED INSTITUTE OF HOUSING
HOUSING 2016
CONFERENCE + EXHIBITION
28-30 JUNE 2016 » MANCHESTER CENTRAL



Ian Firth Hardware Ltd is exhibiting at CIH Housing 2016 offering several new and exciting products.

The CIH Housing Conference and Exhibition in 2015 attracted around 8000 visitors and we were pleased to be involved. Since then the government have extended the 'Help to Buy' scheme, launched in 2013, to carry on until 2020 and have set a target for the UK to build 1 million new homes over the next five years. With such a momentum for growth and change CIH Housing 2016 is the perfect opportunity for the housebuilding sector to come together, take stock and re-energise.

The CIH annual conference is the largest event in the sector's calendar and a must-attend gathering for anyone working in social and affordable housing. Over 200 speakers in multiple tracks will engage with delegates around all of the critical strategic challenges facing housing, including invaluable expertise from other sectors.

Therefore we are delighted to announce that we shall be exhibiting at the 2016 CIH Housing Conference, again at Manchester Central, 28-30 th June 2016 where we shall be showcasing our newest product ranges and will have our team available to meet with our customers to discuss the hot topics highlighted at the conference.

Visit www.cihhousing.com for details of the exhibition and conference programme.



Come visit us on our stand B16

UK households miss around one in ten parcel deliveries

It has been reported that around one in ten parcel deliveries in the UK fail resulting in a card being left. With parcel deliveries growing each year this could mean thousands of parcels fail to reach their recipients on the day they expect.

The Royal Mail reported that whilst standard letter mail is falling, parcels have increased approximately 4% in the last 5 years with this trend set to continue at least into the next decade.

Internet shopping with home delivery is rising all the time which is what has led to the above forecasts, however most UK homes are only fitted with standard letterboxes suitable for letters, magazines and small packets. In fact letterbox manufacturers are restricted on the size of aperture by product standards adopted in the UK. The hole in which mail can pass should normally be no larger than 280mm wide by 40mm high. This means that increasingly the type and size of mail delivered in the UK will not pass through a standard letterbox.

So what is the answer?

On the continent floor mounted or wall-fixed mailboxes are the norm, but these are not commonly used in this country other than in apartment blocks, for example, but the mailbox concept allows the aperture to be increased, and can use a non-return flap to prevent mail being pulled back out. Thus the parcel delivery drop box is born!

Ian Firth Hardware Ltd is pleased to announce the launch of two parcel delivery drop boxes:



Dreadnaught steel medium parcel box

- 330x210x490mm overall size of box
- Will take small parcels and packets up to 260x70x130mm
- Includes separate slot for standard mail
- Internal or external use
- Galvanized steel, 1.2mm box, with lid 0.8mm thick steel
- Three point lock supplied with two keys.
- Supplied with a name plate slot
- For wall or floor fixing, supplied with anchor bolts.
- Polyester powder coated finish – dark grey



Dauntless steel small parcel box

- Boxed size 375x245x511mm, packaged
- Weight of boxed package 4kg approx
- 400x350x1250mm overall box size
- Will take parcels up to size 30x190x300mm
- Internal or external use
- Galvanized steel, 1.2mm box, with lid 0.8mm thick steel
- Three point lock supplied with two keys.
- Supplied with a name plate slot
- For floor fixing, supplied with anchor bolts.
- Polyester powder coated finish – dark grey
- Boxed package size 445x390x1065mm
- Weight of package is 19kg

New

Product Update

Whilst it is reported that 1 in 5 of the population of the UK is affected by disability directly it is evermore important that homes are designed with inclusivity in mind. We are also experiencing a shift in demographics to an aging population, around 19% of the population are over state pension age, of which 45% are classed as having a disability.

It is estimated that there are between 650,000 and 700,000 wheelchair households in the UK and this is rising due to more being done to help independent living.

Sadly disabled people are significantly more likely to be victims of crime than non-disabled people. Therefore helping these members

of our communities feel safer in their homes is of paramount importance.

Fitting a digital door viewer instead of a standard viewer helps the occupier identify the caller with ease. There is no need to have to lean close to the door, close one eye and try to see who is calling. Simply press a button on the screen and a good quality image should appear on a screen the size of a mobile phone.

Will fit to external doors between 38mm to 110mm thick, and usually will fit the same size hole as a conventional viewer with no wires or further cutting of the door. They are battery operated using standard sizes so easy for householders to replace when they need to.



Digital Door Viewer

IFS6.JY8026

3.2" screen

Fits doors from 38mm to 100mm thick

Powered by 3xAAA batteries, not included

Guards against unwanted visitors.

Press the button to see a clear image of your caller before deciding to open your door.

No wires or damage to the door.

Convenient for children and the elderly.



Digital Door Viewer with doorbell and memory card

IFS6.JY7002

3.5" screen

Fits doors from 38mm to 70mm thick

Powered by 4xAA

Door bell function with automatic image pickup

2GB memory card included to save images

Guards against unwanted visitors

Press the button to see a clear image of your caller before deciding to open your door.

Lutyens

from Ian Firth Hardware Ltd

Our Lutyens external door design combines Arts & Crafts styling with the latest composite door technology so that the modern housebuilder can offer that 'retro' feel without compromising on quality of materials.

We can offer this door design in a wide range of colours to suit any design scheme.



Lutyens with Simplicity Glass

Lutyens with Infinity Glass

Lutyens with Juliette Glass

Also available built to PAS24 specification for Enhanced Security.

Please send your enquiries to :- sales@ianfirth.co.uk

We are pleased to announce that we have been accepted by BSI for their Kitemark Scheme which will cover our range of Security Doorsets.



The BSi Kitemark is a quality mark owned and operated by the British Standards Institute, a not-for-profit organization. It is one of the most recognized symbols of quality and safety and offers true value to consumers and businesses.

The BSi Kitemark originated as the British Standards Mark in 1903 for use of tramway rails. Today the Kitemark can be seen on hundreds of products from manhole covers to condoms, from security locks to fire extinguishers and riding helmets.

Ian Firth Hardware Ltd are therefore very proud to have been able to join the elite club of some of the world's best companies and brands. Our BSi Kitemark license for our security doorsets is one of just over 2500 Kitemark licenses issued worldwide.

Having the BSi Kitemark associated with our product confirms to our customers that it conforms to the required standard in terms of performance, and that we can offer the best level of service and quality.

Why should you buy our Security Doorsets:

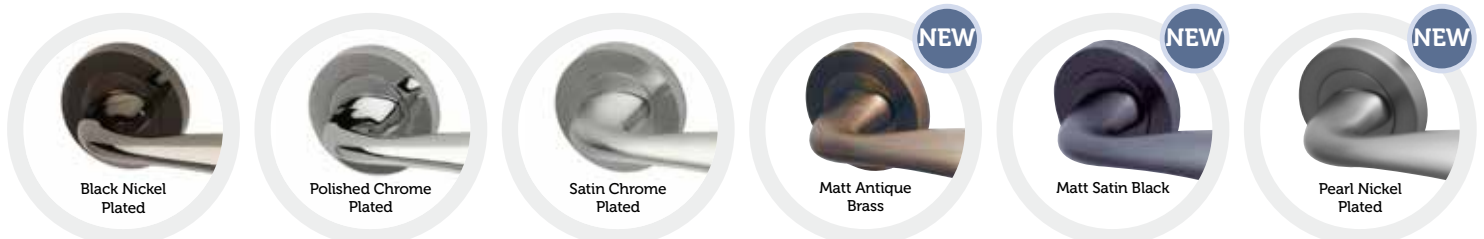
- ✓ Our doorsets are made using quality components
- ✓ Assembled by skilled joiners
- ✓ Rigorously tested at UKAS accredited test labs
- ✓ Backed by BSi Kitemark Scheme
- ✓ With excellent service and after-sales care

10 Good Reasons to Buy Our Composite Doorsets



- 1 PVC frame has steel reinforcement as standard to add rigidity
- 2 Adjustable hinges allow ease of installation and maintenance
- 3 Large rubber seal fitted around perimeter of frame to improve weather performance
- 4 Glazing cassettes sealed externally with Stixall™ for improved watertightness
- 5 Stainless steel lever furniture available in our range
- 6 A range of letterplates available to suit various performance requirements and budgets
- 7 Adjustable keeps allow for easy fitting and maintenance
- 8 Winkhaus Thunderbolt™ Multipoint Lock with tapered bolts fitted as standard
- 9 Huge range of door designs, glass patterns and colours available. Built as pre-hung doorsets
- 10 Wheelchair-friendly Slimline Sill with connectors fitted as standard, designed perfectly to suit PVC profile

NEW Scimitar Range Three new finishes from an ever popular pattern of lever furniture.



To order - Call us on 01924 438 112, visit www.ianfirth.co.uk, email enquiries@ianfirth.co.uk

IAI Annual Conference

March 2016



The Institute's AGM & Dinner was held at Beaumont Estate, Windsor and once again it had fantastic support, great attendance and generous sponsorship.

The business agenda illustrated the importance of not only being a qualified RegAI but also educating our customers of the importance of working with suppliers with such qualified people who are at the very top of architectural ironmongery expertise.

Amanda Haley, our Technical and Marketing Director, attended the conference as Chair of the Institute branch covering our region. The branch meets once a month in Huddersfield where members of the industry keep upto date with the latest developments in the ironmongery field whether it be new product innovations, changing in regulations and other subjects such as BIM. Presentations carry CPD points which are collected to count towards RegAI status.

Here at Ian Firth Hardware Ltd, we encourage all our staff to get involved with the GAI Education programme which ultimately leads to RegAI status. At present approximately 20% of all our team are either on the programme or have completed it. These include staff in all areas of the company from warehouse to board level. This year's exams take place 18th June with results out in August so we wish our students every success.



Our Vicki performs at the Cavern Club.

Vicki Scoot is our HR co-ordinator, but out of the office she sings with a band called the Mix that recently performed at the famous Cavern Club in Liverpool.



Ian Firth ladies day at the races!

To celebrate a number of 'milestone' birthdays several of the Ian Firth ladies travelled to Chester Races in June where they enjoyed a lovely day, in spite of the rain!

Meet the Team



Here to help, our team includes experienced professionals from the ironmongery and doors sector. Based at our single site in Dewsbury, West Yorkshire, our team procure, warehouse, manufacture, administrate, distribute and offer full support to our customers throughout the country.

The Sales Office is run by Natalie Whitworth, our Sales Director, Paul Claydon, heads up the field sales team of Joe Burham in the South, Mike Clough in the North including Scotland and Chris Jackson in the North West regions. Jonathan Newton offers Technical Sales Support, but not forgetting the rest of the team helping to satisfy our customers.

Down to earth, approachable, friendly, we are always happy to meet with customers to discuss requirements. That way we can build a mutually beneficial relationship that lasts.



Ian Firth Hardware Limited offers a dedicated personal service to the UK social & private housing industry with everything you need to build the highest standard of homes.

With over 30 years' experience, our technical team works with you to specify your exact requirements to deliver best value quality products, from internal doors, ironmongery, loft doors and access panels, to external doorsets manufactured on site in Yorkshire, as well as environmental products for sustainable housing, builders metalwork, sealants and adhesives.

Growing on our commitment to certification including **ISO9001, ISO14001, FSC & PEFC, BSi Kitemark** we continue to supply quality and high performance products.